

**BROADTECH**  
**DISTRIBUTION**



**COMPANY PROFILE**

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## ABOUT US

Broadtech is one of Botswana's foremost specialist importers and distributors of video, wireless, access control, VOIP and cabling solutions.

We are a privately-owned company that provides comprehensive information communication technology (ICT) products and solutions through an established reseller base consisting of SME and enterprise markets.

With our head office in Gaborone, we service resellers ranging from micro enterprises to large corporations.

Combined with a global product reach and local technical support, we are perfectly positioned to deliver an unparalleled level of service, knowledgeable support, country-wide logistics and affordable pricing to the Botswana marketplace.



## WHY CHOOSE US?

For a start, we offer market leading brands belonging to world-class IT companies with the added benefits of local technical support and local stockholding which ensures swift product delivery.

Our local presence and high volume importing means we can also offer our customers exceptional pricing and excellent after sales service.

If that's not enough, here are a few more reasons:



Master distributor for most leading networking product lines



Large scale inventory & local stock holding



Continuous training for our product-certified technicians



Focused on developing long-term, trusted relationships with upskilled resellers



Full service package available to our resellers comprising product, solutions-planning, technical, training support, project management and logistics

## OUR CUSTOMERS

Broadtech distributes a wide range of premium products and solutions-planning services to SMEs and enterprises, as well as complete solutions and parts to assemblers and systems integrators.

**SMEs / Enterprises / Wireless internet service providers / IT resellers / Systems integrators**





*Broadtech prides itself on offering its customers unrivalled broadband equipment and infrastructure solutions with a commitment to technical support and service.*

## OUR PRODUCT SOLUTIONS



### ENTERPRISE NETWORKS

Our suppliers develop technology platforms that focus on delivering highly advanced and easily deployable solutions that appeal to a large customer base.



### WIRE AND CABLE

We are a trusted source for wire, cable, and conduit products and power supplies for enterprise networks and data centres.



### AUDIO/VIDEO

We provide smartly designed, highly cost-effective, simple-to-use and easy to deploy VoIP phones and other audio visual equipment.



### SECURITY

We offer solutions-planning for every type of security application including residential, commercial, retail, government, education, healthcare, industrial and more. From video surveillance to access control, we provide the products and solutions needed to ensure the safety of your business.





# OUR PRODUCT SOLUTIONS



## WIRELESS

We provide a full selection of wireless routers, including high power routers for long distance wireless transmission and practical general home use routers. Our products have an abundance of features such as advanced routing, firewalls, bandwidth management, hotspot gateway, VPN servers and more.



## NETWORKING PRODUCTS

We provide a curated portfolio of products covering devices such as wireless and ADSL, routers, switches, adapters, servers and media converters.



## HARDWARE AND SUPPLIES

Our extensive offering includes uninterruptible power supplies, cable test equipment, power supplies, lightning protection devices and antennas for outdoor wireless devices. Cabling products include flyleads, bulk cable and outdoor shielded cable. Cabinets are available as fixed wall mount, swing frame wall mount, or as free standing units.



Visit **[www.broadtech.co.bw](http://www.broadtech.co.bw)** to discover more about what makes us remarkable and to view our full product offering of world-class IT solutions!



## OUR WORLD LEADING BRANDS

**avigilon**  
TRUSTED SECURITY SOLUTIONS

Avigilon designs, develops, and manufactures video analytics, network video management software and hardware, surveillance cameras, and access control solutions. Avigilon's solutions have been installed at thousands of customer sites, including school campuses, transportation systems, healthcare centers, public venues, and more.



 **CLEARLINE**  
THE ELECTRONIC PROTECTION COMPANY

Reduce the cost and risk of repairs, downtime and lost data by protecting power & signal/data inputs and ensuring that protection devices are bonded together to an electrical earth. Use Clearline to protect all of your devices and for peace of mind.





Dahua Technology Co., Ltd. is a leading solution provider in the global video surveillance industry. With its surveillance solutions, Dahua delivers unparalleled quality, reliability and stability.



Escene was founded in 2001, and has become a leading designer & manufacturer of VoIP phones. Focused on global IP-Telephony with a variety of handsets that offer broad interoperability with major IP-PBX software and hardware platforms.



HID Global is the trusted leader in products, services and solutions related to the creation, management, and use of secure identities for millions of customers worldwide.



Hikvision is the world's leading provider of innovative video surveillance products and solutions. Products include network IP cameras, analog and HD CCTV cameras, DVR/NVRs, and video encoders.





# MikroTik

MikroTik is a Latvian company which was founded in 1996 to develop routers and wireless ISP systems. MikroTik's proprietary software, RouterOS, has an abundance of features designed for advanced networks and engineers.



# Netonix

The WISP Switch product line offers 24V & 48V Passive PoE in a managed switch with powerful software features, designed specifically for the global WISP market.



# MINIX

MINIX redefines the way you interact with media, creating a computing experience that's second to none. With access to the entire Google Play Store the possibilities of the MINIX Media Hubs for Android™ are only limited to your imagination.



# NOYafa

NOYafa is a leading brand and manufacturer of testing equipment. Their product line includes advanced RJ11/RJ45 Multi-Function cable testers, wire toners/tracers, laser distance meters, HDMI cable testers, and tool kits.





Powercom is a provider of power protection products with ISO9001 certification. Powercom designs and manufactures UPS systems for end users, businesses and industry.



The Smartest Network Device

Since 2009, TOTOLINK has held a global footprint by manufacturing and distributing cost effective broadband products. TOTOLINK has a full series of wireless routers for varied demands.



With a proven heritage of stability, performance and value, TP-Link's curated portfolio covers Wireless & ADSL, Routers, Switches, Powerline Adapters, Media Convertors, and more.



Ubiquiti Networks is an American technology company that designs and manufactures disruptive tech platforms such as the airMAX, EdgeMAX, airFiber and UniFi product ranges.



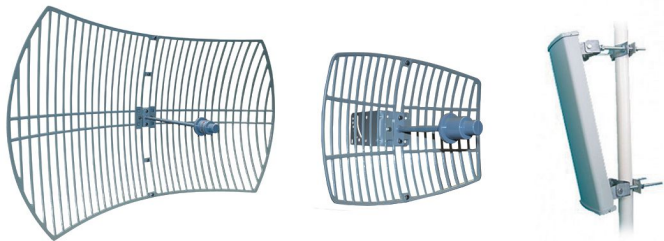


UltraLAN designs, customize and manufacture best-in-class rugged, reliable integrated cabling products and server cabinets. UltraLAN's cabling portfolio includes flyleads, bulk cable in CAT5e & CAT6, STP Indoor cable, as well as S/FTP outdoor UV resistant shielded cable.

Network cabinets are available in various sizes and form factors to suit any installations needs, including fixed wall mount, swing frame wall mount, and free standing cabinets.



Professional antenna designing and manufacturing company which produces split grid antennas, sectors, and dish antennas.that operate in the ISM frequency range (2.4GHz and 5GHz).



Leading global developer of security and time management solutions, including entrance control devices, biometric & RFID locks, specialized hotel locks, metal detectors, and more.



## CONTACT US

BroadTech Distribution,  
Plot 10247/50, Unit 5A, Broadhurst Industrial,  
Gaborone, Botswana

**Phone:** +267 316 1687

**Fax:** +267 316 0605

[sales@broadtech.co.bw](mailto:sales@broadtech.co.bw)  
[accounts@broadtech.co.bw](mailto:accounts@broadtech.co.bw)

**[www.broadtech.co.bw](http://www.broadtech.co.bw)**



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